



TIME TECHNOPLAST LTD.

Bringing Polymers To Life

BSE: 532856 | NSE: TIMETECHNO | ISIN: INE508G01029 | CIN: L27203DD1989PLC003240

Earnings Presentation
Q2 & H1 FY2025

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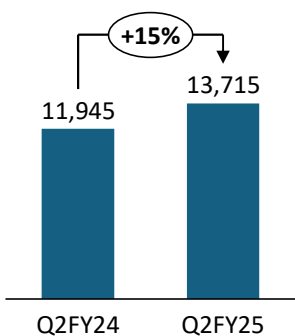
Financial Highlights



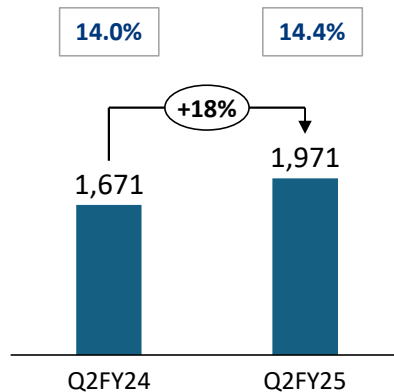
Q2FY25 Financial Snapshot



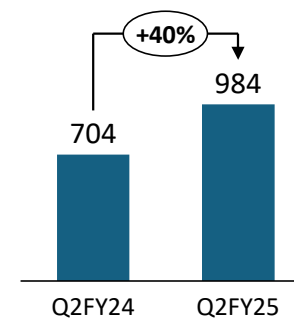
Total Income (₹ Mn)



EBITDA (₹ Mn) and Margin (%)



PAT (₹ Mn)

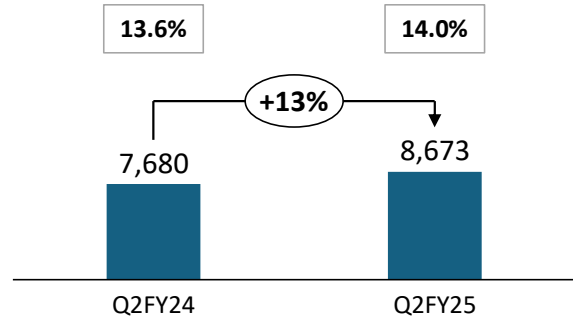


Particulars	India	Overseas
Volume Growth (17% YoY)	16%	18%
Revenue Growth (15% YoY)	14%	16%
Revenue Contribution	66%	34%
EBITDA Margin	14.4%	14.4%
PAT Margin	6.9%	7.8%
Cash Profit Margin	10.0%	10.6%

- Value added products grew by 21% in Q2FY25 as compared to Q2FY24, while established products grew by 13%. The company's focus remains to increase the share of value-added products in its revenue and improve margins.

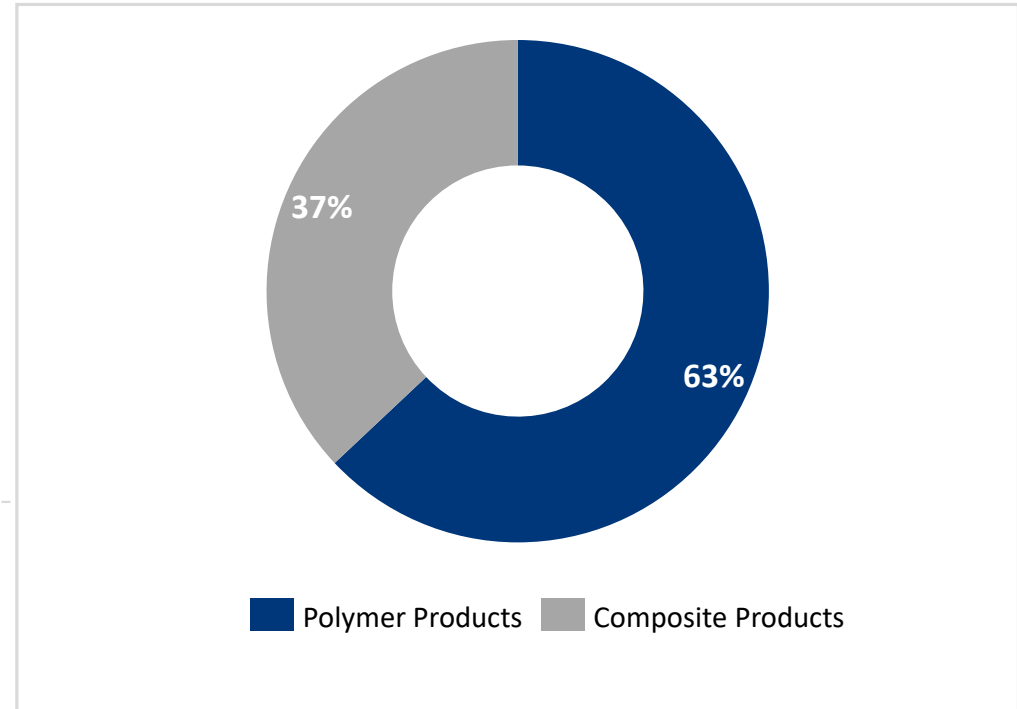
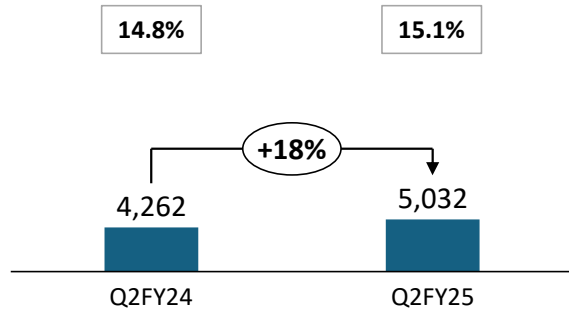
Polymer Products

Revenue (₹ Mn) and EBITDA Margin (%)



Composite Products

Revenue (₹ Mn) and EBITDA Margin (%)



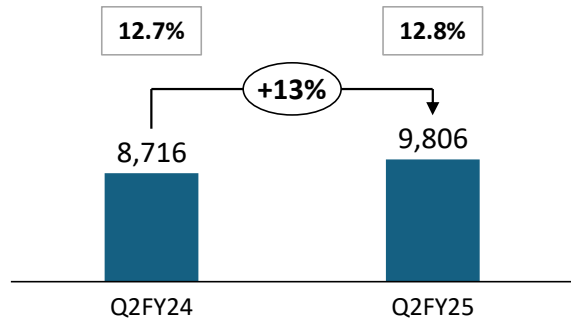
Polymer Products: HM-HDPE plastic Drums/Jerry Cans and Pails, Polyethylene (PE) pipes, Turf & Mattings, Disposable Bins and MOX Films

Composite Products: Intermediate Bulk Containers (IBC), Composite Cylinders (LPG, Oxygen & CNG), Energy storage devices, Auto Products and Steel Drums.

Quarterly Segmental Performance (Based on Business Categorization)

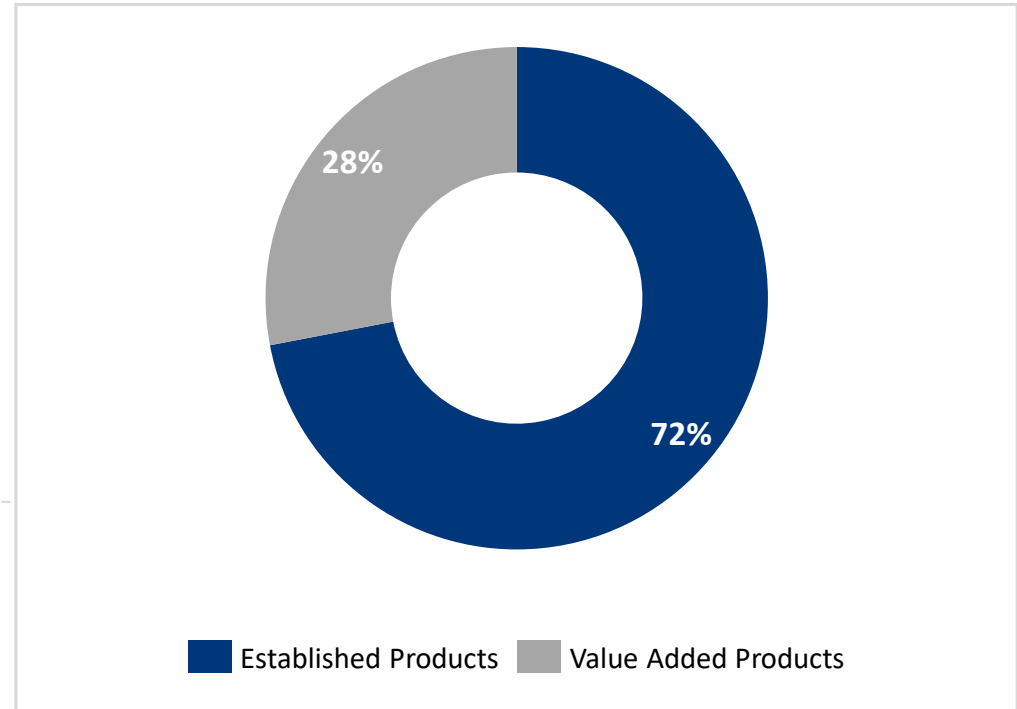
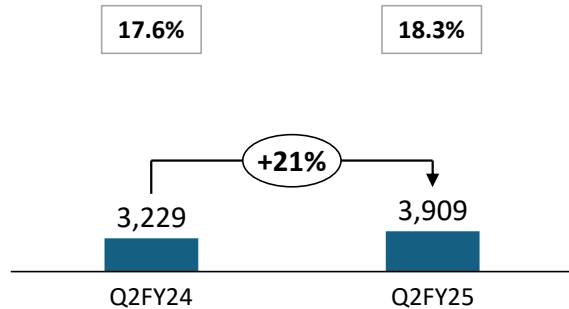
Established Products

Revenue (₹ Mn) and EBITDA Margin (%)



Value Added Products

Revenue (₹ Mn) and EBITDA Margin (%)



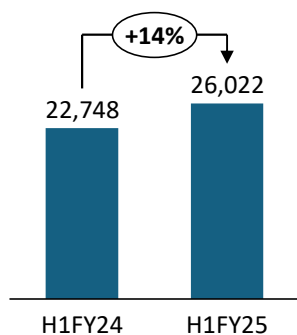
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Value Added Products: Intermediate Bulk Containers (IBC), Composite Cylinders (LPG, Oxygen & CNG) and MOX Films.

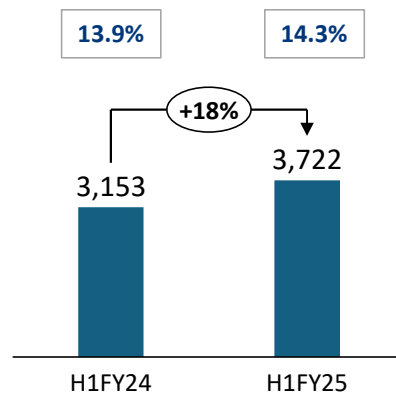
H1FY25 Financial Snapshot



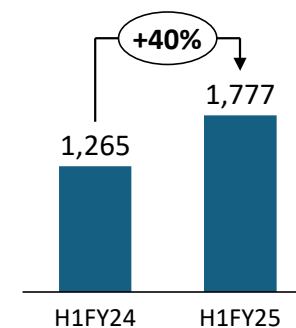
Total Income (₹ Mn)



EBITDA (₹ Mn) and Margin (%)



PAT (₹ Mn)

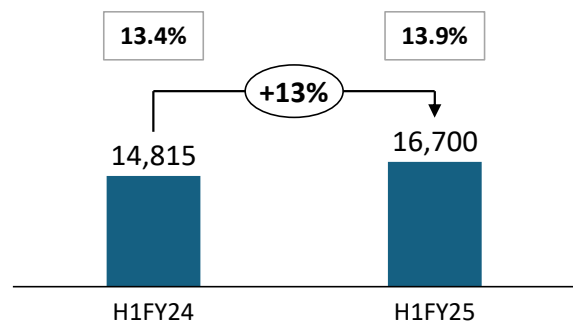


Particulars	India	Overseas
Volume Growth (16% YoY)	16%	16%
Revenue Growth (14% YoY)	14%	14%
Revenue Contribution	65%	35%
EBITDA Margin	14.4%	14.1%
PAT Margin	6.4%	7.6%
Cash Profit Margin	9.8%	10.4%

- Value added products grew by 20% in H1FY25 as compared to H1FY24, while established products grew by 13%. The company's focus remains to increase the share of value-added products in its revenue and improve margins.
- Total Debt reduced by Rs. 518 Mn from H1FY24
- Net Cash from Operating Activities in H1FY25 is Rs. 1,378 Mn

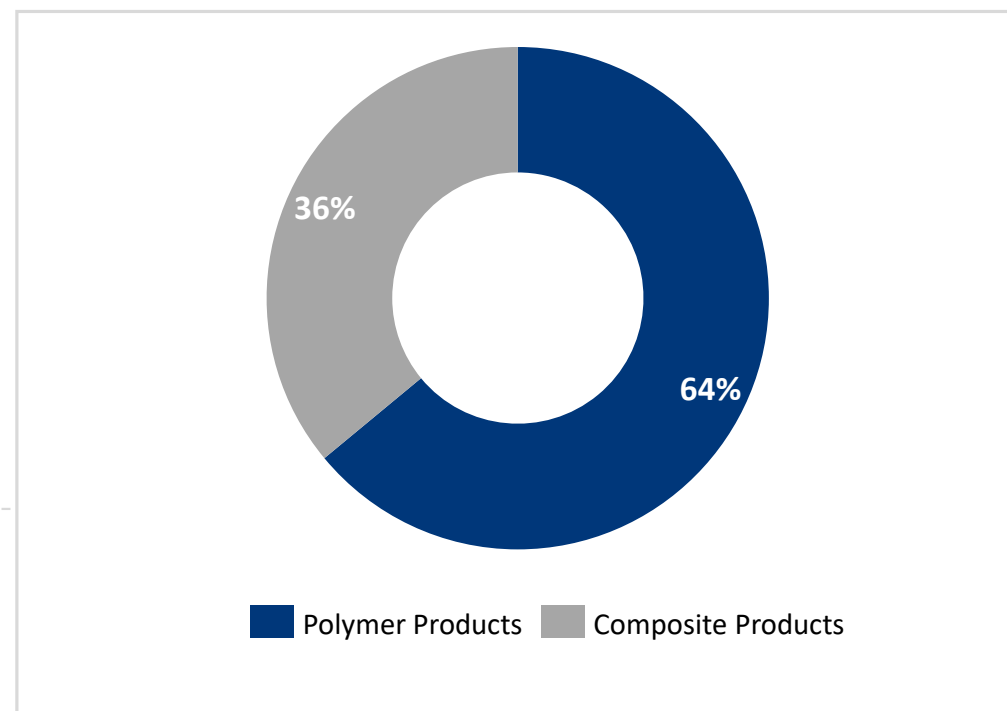
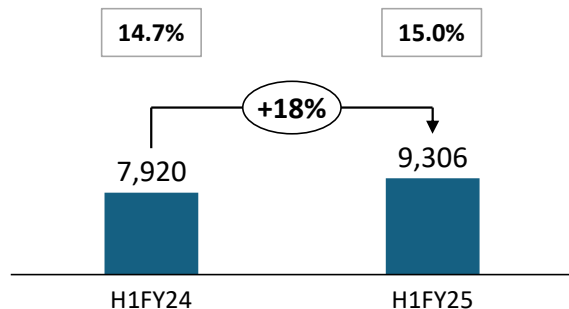
Polymer Products

Revenue (₹ Mn) and EBITDA Margin (%)



Composite Products

Revenue (₹ Mn) and EBITDA Margin (%)



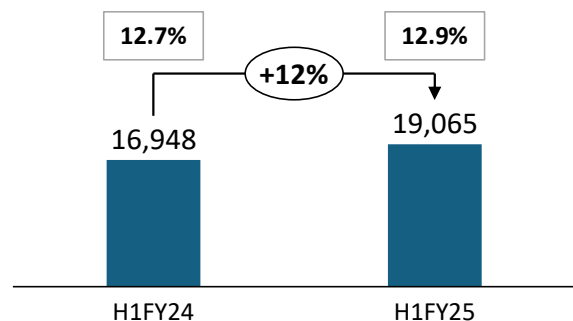
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Composite Products: Intermediate Bulk Containers (IBC), Composite Cylinders (LPG, Oxygen & CNG), Energy storage devices, Auto Products and Steel Drums.

H1FY25 Segmental Performance (Based on Business Categorization)

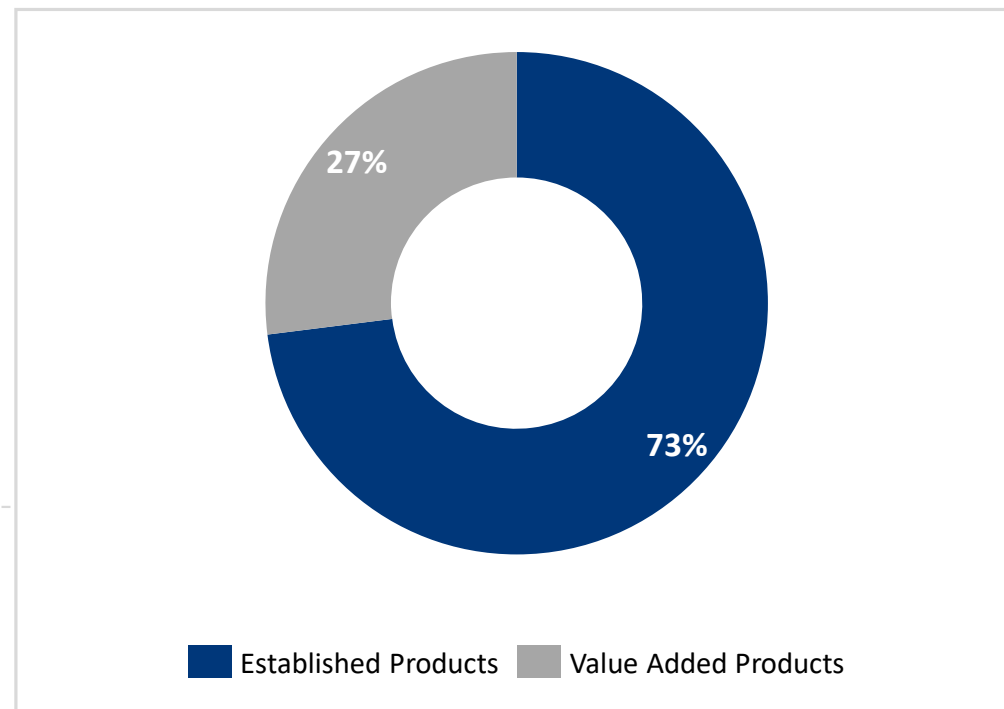
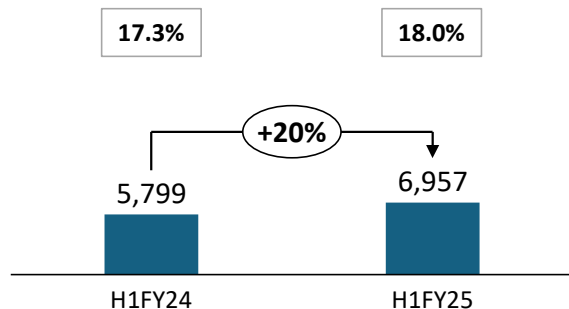
Established Products

Revenue (₹ Mn) and EBITDA Margin (%)



Value Added Products

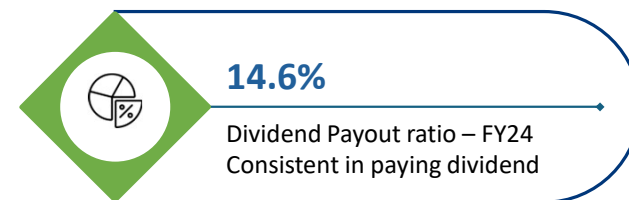
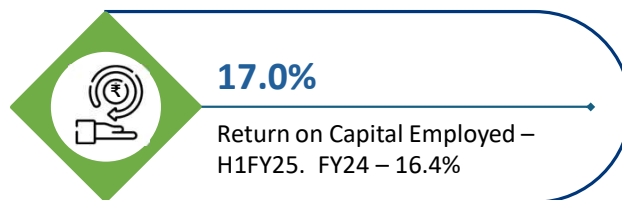
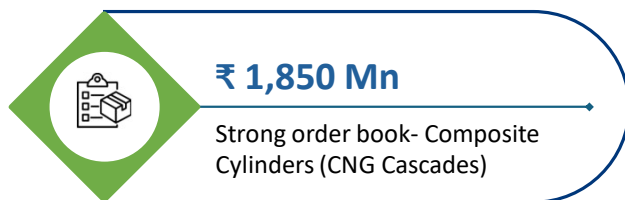
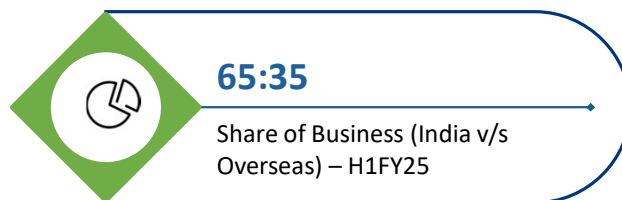
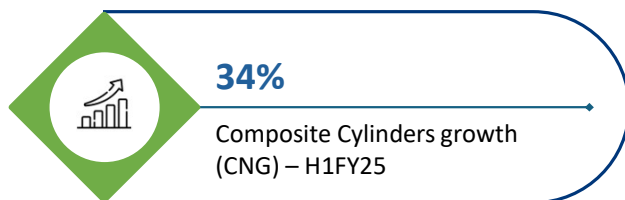
Revenue (₹ Mn) and EBITDA Margin (%)



Established Products: HM-HDPE plastic Drums/Jerry Cans and Pails, Polyethylene (PE) pipes, Turf & Mattings, Disposable Bins, Energy storage devices, Auto Products and Steel Drums.

Value Added Products: Intermediate Bulk Containers (IBC), Composite Cylinders (LPG, Oxygen & CNG) and MOX Films.

Key Highlights



1. Qualified Institutional Placement (QIP):

Board has considered and approved on October 25, 2024, raising of funds through Qualified Institutions Placement (“QIP”) for an amount not exceeding ₹1,000 Crores in terms of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended (the “SEBI ICDR Regulations”) and/or any other permissible mode(s), in accordance with the SEBI ICDR Regulations and other applicable regulations, subject to necessary approvals including the approval of the members of the Company and such other regulatory/statutory approvals as may be required;

The Company shall utilize proceeds of QIP (after adjustment of expenses related to the QIP, if any) (“Net Proceeds”) in India and Overseas including subsidiaries for the following purposes, or a combination thereof:

- i. Partial or full repayment and/or pre-payment of short term and/or long-term debt.
- ii. Capital investments for the expansion of both greenfield and brownfield projects focused on value-added products such as Intermediate Bulk Containers (IBCs), Composite Products includes CNG, LPG and Hydrogen Cylinders/Cascades
- iii. Capital expenses for automation, reengineering/modifications of the moulds, machineries and Equipment for reduction in recurring cost and to improve margins
- iv. Funding the organic and inorganic growth in the area of its operations
- v. Meeting the working capital requirements of the Company (on consolidated basis)
- vi. General Corporate purpose

2. Consolidation of Power Build Batteries Pvt. Ltd. and NED Energy Ltd.:

NED Energy Limited is the **Subsidiary of Time Technoplast Limited** and the Board of Directors of NED Energy Limited (“NED”) (“the Transferor Company” – Holding Company of PBBPL) and Power Build Batteries Private Limited (“PBBPL”) (“the Transferee Company” – the Wholly Owned Subsidiary of NED Energy Limited) at their meeting held on November 08, 2024, have considered and approved the Scheme of Amalgamation under the provisions of Sections 230 to 233 and other applicable provisions of the Companies Act, 2013 (“Act”) and the rules made thereunder. Both Companies are operating in similar line of business that can be conveniently combined for following benefits:

- Better efficiency;
- Effective utilization of resources;
- Improved profitability and scale of operations and margins.
- Savings in the operational cost

3. New Manufacturing unit by TPL Plastech Ltd:

In the Konkan region of Maharashtra, TPL Plastech Limited (75%), Subsidiary of the Company is setting up Greenfield manufacturing project for Industrial Packaging products i.e., Intermediate Bulk Containers (IBC), Plastic Drums & Jerry Cans. This unit will cater to the existing & growing Agro chemical and allied demand in addition to the emerging market arising due to setting up of new projects on Solar/PV Chemicals, fruit and juice industry, semi-conductor chemicals and Ethyl Natural Alcohol units. Other than offering the latest developments in Packaging, the Company will have cost advantage for servicing in surrounding areas considering the voluminous product. The Company has already received land allotment from the Government authorities on a long-term lease basis & estimating to complete this project in FY 2025-26.

4. Update on Sale of Overseas Business (Middle East):

The Board of Directors reviewed the status of the disinvestment process regarding the sale of a 50% stake in the UAE business to a financial investor. After thorough discussion, which included an evaluation of the current situation in the Middle East, the Company's strategic goal of becoming debt-free through its growth plan (targeting around 15% p.a.) and the ongoing Qualified Institutional Placement (QIP) (as detailed in Note No. 1), the Board decided not to proceed with the sale of the business.

5. The Company's Board has approved the **consolidation** of its product portfolio and manufacturing units in India & overseas, including the addition of new locations, Brownfield expansion, to better align with market demand while optimizing costs.

6. Management has identified **non-core assets** for disposal with a realization value of Rs. 125 Crores (approx.). As of September 2024, the Company has successfully realized Rs. 65 Crores, and efforts are ongoing to achieve the remaining Rs. 60 Crores within the next 12 months.

7. Continued focus on growth, cost reduction by automation and re-engineering of machineries and moulds, etc. and improvement in working capital cycle which will ultimately enhance net earnings and ROCE

8. TIME TECHNOPLAST Ltd has consistently paid dividend for more than 25 years

9. Focus on increasing ROCE by 2% annually

- 10.** The company has pre-existing approvals for: LPG, CNG, Oxygen Cylinders & Hydrogen Cylinders
- 11.** Development of technologically advanced TBS (Transparent Container Batteries) and E-Rickshaw batteries in Lead Acid and Lithium, through subsidiary company (NED Energy Limited & Power Build Batteries Private Ltd.) is under process at their existing units. TBS is a type of lead-acid battery commonly used in power segment for backup power systems and, other applications requiring reliable and long-lasting energy storage and projecting for launch in Q4FY25
- 12.** R&D is undertaken for development of new products which will be made from composite products i.e. Composite Fire Extinguisher which will have huge market considering its advantages i.e., light weight, long shelf life and easy to handle
- 13.** TIME TECHNOPLAST LTD is contributing towards efforts in reducing "Climate Change". It has also taken initiative to convert part of our Energy consumption to clean energy



Company Overview



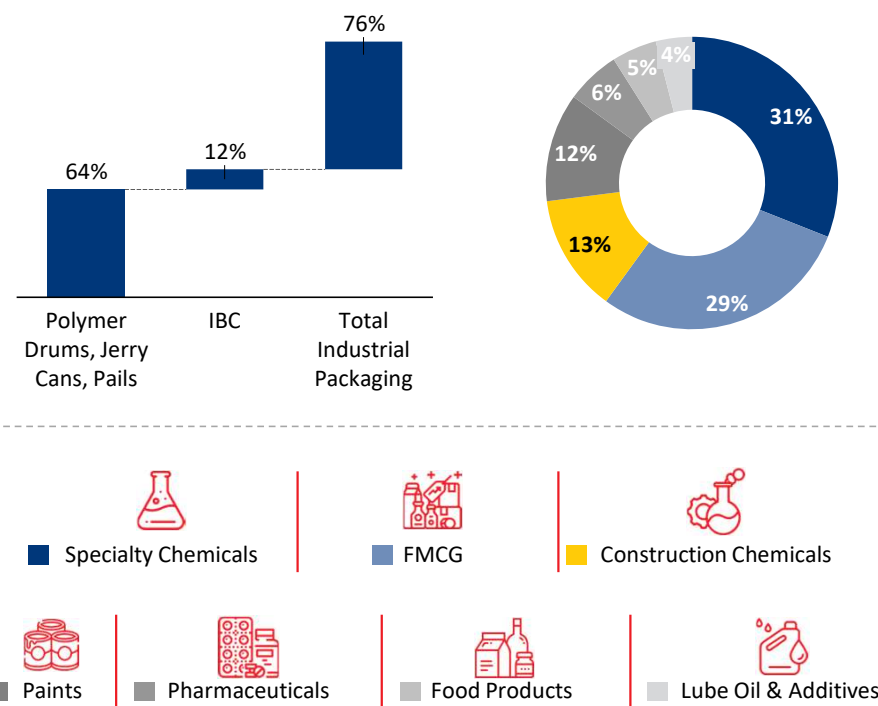
Time Technoplast at a Glance



Business Mix (FY24 Total Revenue : Rs. 5,007 Cr.)

75%	(Rs. 3,725 Cr.) Established Products	25%	(Rs. 1,282 Cr.) Value-Added Products
64%	Industrial Packaging Polymer Drums, Jerry Cans, Pails	12%	Industrial Packaging - Intermediate Bulk Container (IBC)
7%	Infrastructure Polyethylene (PE) Pipes, Energy storage devices	10%	Composite Products (LPG, CNG & Oxygen)
4%	Technical & Lifestyle Turf & Matting, Disposable Bins, Auto Products	3%	MOX Film (Techpaulin)

Industrial Packaging Sales by User Industry



- Strong presence in Asia & MENA regions
- 14+ recognized brands with over 900 institutional customers globally
- Well established in-house R&D team of over 30 people combined experience of 450+ years

Pre IPO (prior to 2007)

Post IPO (from 2007)

1992 - 2000

- Incorporated Pvt. Ltd. Co.
- Production facilities in western region



- Launched Lifestyle products



- Expanded in North and South India

2001 - 2006

- Launched Automotive related Products



- Production facilities in East India
- Ventured in Thailand
- Acquisition of TPL Plastech Ltd. formerly known as Tainwala Polycontainers Ltd.

2007 - 2010

- Got listed on NSE & BSE
- Entered into battery business by way of acquisition of NED Energy Ltd.
- JV with Mauser for manufacturing steel drums
- Green field manufacturing set up in Sharjah (UAE)
- Additions in products base such as Plastic Fuel Tanks, IBC and Disposal Bins



2011 - 2020

- Green field manufacturing set up overseas - Bahrain, Indonesia, Vietnam, Egypt, Malaysia and USA
- Acquisition in Industrial Packaging Segment – Thailand, Taiwan and Saudi Arabia
- Started HDPE and Cable Ducts pipe manufacturing
- Acquisition of company for technology of Composite Cylinders, consolidation with existing operations and Launch of LPG cylinders
- Started MOX films business



2020 onwards

- Expanded in USA with 3rd Greenfield unit
- 1st and only company in India to receive PESO approval for manufacturing of Type-IV CNG cylinders for Cascade and on-board applications.



- Expanded composite cylinder portfolio with launch of Type-III Cylinders for breathing air and medical oxygen.
- 1st company in India to receive PESO approval for manufacturing of High-Pressure Type-IV Composite Cylinders for Hydrogen.

LEADING THROUGH INNOVATION AND TECHNOLOGY



Dominant market position with over 55% market share in domestic Industrial packaging. **World's largest manufacturer** of large size plastic drums



Market leader in 9 out of 11 countries it operates in



First to launch Intermediate Bulk Container (IBC) in India and **3rd Largest** IBC manufacturer worldwide.



Major Player in manufacturing of HDPE pipes in India



2nd largest MOX film manufacturer in India



First to launch Type-IV Composite Cylinder for LPG and CNG (CNG cascade and on-board application) in India. **2nd Largest** Composite Cylinder manufacturer worldwide.

Well established inhouse **R&D team of around 30 people** having experience of more than **15 years** for upgrading existing and developing futuristic products by using latest processing technology

**Leading Global
Industrial Packaging
Company**

Time Technoplast Limited (Time Tech) is a **multinational company** and one of the leading manufacturer of technology-based polymer and composite products

Has **14+ recognized brands** and works with **>900 institutional customers** globally.

Strong presence in **Asia & MENA** regions with presence in **10 different countries** outside India

Innovative Polymer Products

Industrial Packaging

Drums & Containers



Jerry Cans



Conipack Pails



Infrastructure

HDPE Pipes



Energy Storage Devices



Auto Components



Value Added Products

Industrial Packaging - Composite IBCs



Composite Products (LPG, CNG and Oxygen)



MOX Films



Hi-Tech Products

DEF (Urea) Tanks



Composite Air Tank



Hydraulic Oil Tank



and more...

- Focus on Innovative & Tech oriented polymer products and have several firsts to our credit-
- 1st to launch PE drums to replace steel
- 1st to launch Tubular Gel Batteries
- 1st to launch Anti-Spray Rain Flaps
- 1st Plastic Fuel tanks in CVs
- 1st to launch IBC
- 1st to launch Composite Gas cylinders
- 1st to receive approval for Composite cylinders for Hydrogen

...with wide geographical presence



Manufacturing Presence in **11 Countries** to meet local demand | **20 Manufacturing** locations in India



WE are where OUR CUSTOMERS are.... Focus on high growth manufacturing geographies

...with global marquee clients

TIME

10% Reduction in Carbon Footprint from FY23



Empowering Women



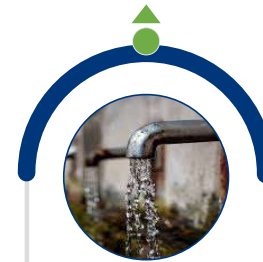
Rural Development Projects



Benefits to underprivileged



Promoting Sanitation



Promoting Healthcare



Providing Education



Benefits to Armed Forces Veterans



Eradicating Hunger



Appendix



Consolidated Income Statement



Particulars (₹ Mn)	Q2FY25	Q2FY24	Y-o-Y	H1FY25	H1FY24	Y-o-Y
Total Income	13,715	11,945	15%	26,022	22,748	14%
Total Expenses	11,744	10,274		22,299	19,595	
EBITDA	1,971	1,671	18%	3,722	3,153	18%
EBITDA Margin (%)	14.4%	14.0%		14.3%	13.9%	
Finance Cost (Net)	228	255		470	519	
Depreciation	418	457		827	913	
PBT	1,326	959	38%	2,426	1,721	41%
Tax	328	244		623	436	
PAT before Minority Interest	998	715		1,803	1,285	
Minority Interest	14	11		26	20	
PAT after Minority Interest	984	704	40%	1,777	1,265	40%
PAT Margins (%)	7.2%	5.9%		6.8%	5.6%	
EPS (₹)	4.3	3.1		7.8	5.6	

Product Segment Wise Value and Volume Numbers H1 FY25



Particulars	Value			Unit	Volume		
	H1FY25	H1FY24	YoY Growth		H1FY25	H1FY24	YoY Growth
	(₹ Mn)	(₹ Mn)	%				%
TURNOVER							
Established Products							
Packaging (Excl. IBC Business), Lifestyle , Auto , Batteries Business etc.	17,709	15,816	12.0%	M.T.	145,988	127,658	14.4%
PE Pipes	1,356	1,133	19.7%	M.T.	11,830	9,678	22.2%
Sub - Total	19,065	16,949	12.5%		157,818	137,336	14.9%
VALUE ADDED PRODUCTS							
IBC (Including Inner Containers)	3,234	2,730	18.5%	Nos.	404,025	331,745	21.8%
Composite Products							
- LPG Cylinders	1,039	929	11.8%	Nos.	503,175	468,315	7.4%
- CNG Cascades	1,742	1,297	34.3%	Nos.	230	172	33.7%
MOX Film	942	842	11.8%	M.T.	3,927	3,502	12.2%
Sub - Total	6,957	5,799	20.0%				21.0%
Total	26,022	22,748	14.4%				16.1%

Consolidated Balance Sheet



Particulars (₹ Mn)	H1FY25	FY24
Equity & Liabilities		
Shareholder's Funds		
Share Capital	227	227
Other Equity	26,597	25,301
Total Shareholder's Fund	26,824	25,528
Minority Interest	661	635
Non-Current Liabilities		
Long-Term Borrowings	2,155	1,654
Lease Liabilities	842	739
Deferred Tax Liabilities (Net)	1,224	1,127
Total Non-Current Liabilities	4,221	3,520
Current Liabilities		
Short-Term Borrowings	4,773	5,792
Trade Payables	4,713	4,439
Other Financial Liabilities	128	115
Other Current Liabilities	463	457
Short-Term Provisions	173	167
Current Tax Liabilities	363	487
Total Current Liabilities	10,613	11,457
TOTAL - EQUITY AND LIABILITIES	42,319	41,140

Particulars (₹ Mn)	H1FY25	FY24
ASSETS		
Non-Current Assets		
Fixed Assets		
Property, Plant & Equipment	12,873	12,867
Capital Work-in-Progress	578	412
Right-to-Use Assets	909	815
Intangible Assets	0.4	1
Others Financial Assets/Long Term Loans & Advances	411	400
Total Non-Current Assets	14,771	14,495
Current Assets		
Inventories	10,829	10,503
Trade Receivables	11,262	10,821
Cash and Cash Equivalents & Bank Balance	1,711	1,535
Other Current Assets	3,144	2,883
Total Current Assets	26,946	25,742
Assets Classified As Held For Sale*	602	903
TOTAL - ASSETS	42,319	41,140

*In accordance with Ind AS 105 for Non-current Assets Held for Sale and Discontinued Operations, the management has identified a classified certain assets as held for sale

Consolidated Cashflow



Particulars (₹ Mn)	H1FY25	FY24
Net cash flow from operating activities	1,874	4,062
Profit before tax & extraordinary items	2,426	4,310
Depreciation	827	1,726
Interest	470	1,014
Others	9	(83)
Working Capital Changes	(1,342)	(1,984)
Tax Payment	(516)	(920)
Net cash used in Investing Activities	(714)	(1,870)
Purchase of fixed assets	(941)	(1,808)
Others	227	(62)
Net cash used in financing activities	(1,064)	(1,973)
Net proceeds from borrowings	(518)	(656)
Increase in Share Capital Including Premium	-	97
Repayment of lease liability	(60)	(105)
Dividend paid & tax on dividend	(16)	(295)
Interest paid	(470)	(1,014)
Net increase/(decrease) in cash & cash equivalents	96	219
Cash & cash equivalents as at (opening balance)	912	693
Cash & cash equivalents as at (closing balance)	1008	912



IBCs growing faster
Time Technoplast
is the largest and
major player in
most countries it
operates in



**Polymer and
Composite products**
to gain share from
metals



**Recycling efforts to
encourage
sustainability**



**Chemical production
shifting from China
to other Asian
countries**



Market Potential



Market

- The global market for industrial packaging is estimated to reach \$123.2 Bn by 2032, at a CAGR of over 5.9% owing to increasing trends in end-use industries such as automotive, food & beverages, chemical, construction and oil & lubricant.

Drivers

- Shift from metal to polymer packaging due to technical and operational advantages and lower costs.
- A clear trend towards IBC is visible, which is correlated with a growing demand for reconditioning solutions mainly in developed regions.
- Given the presence of strong domestic demand for specialty chemicals, low cost of production and availability of skilled labour, large foreign players are increasingly looking at India as an alternative investment destination due to implementation of strict environmental norms in China.

Emerging Packaging Scenario

- Multinational companies looking east for lower cost of production.
- Bringing in Good Manufacturing practices and improved handling systems.
- Improvement in transportation and handling facilities.
- Bulk transportation reducing logistic and shipping costs

Packaging Product (Market Size)	Asia (Mn Units)			Global (Mn Units)		
	India	Rest of Asia	Total	Asia	RoW	Total
Steel Drum	11 (41%)	131 (87%)	142 (80%)	142 (80%)	127 (81%)	269 (81%)
Polymer Drums	16 (59%)	19 (13%)	35 (20%)	35 (20%)	30 (19%)	65 (19%)
Total	27 (100%)	150 (100%)	177 (100%)	177 (100%)	157 (100%)	334 (100%)
IBCs	1 (28.5%)	2.5 (71.5%)	3.5 (100%)	3.5 (19%)	15.0 (81%)	18.5 (100%)

Time Tech Customer Segment- Industrial Packaging

Segment	% Business	Expected Growth in FY25
Speciality Chemicals	31%	11% - 13%
FMCG	29%	11% - 13%
Construction Chemicals	13%	6% - 8%
Paints & Inks	12%	6% - 8%
Pharmaceuticals	6%	8% - 10%
Lube Oils & Additives	4%	6% - 8%
Others	5%	5% - 7%



We are at inflection point
Shifting from Tech based products to High-Tech products with focus on Composites



Type IV CNG Cylinder Cascades
Lighter – Carries 220% More Gas

- Composite is a material of future replacing metals in high performance applications

- Tectonic shift

- Harnessing new growth opportunities in existing business
 - Launching new products with huge business potential
 - Aspire to be largest Composite product company in the country
 - New product launches will help improve margins and reduce working capital
 - We draw strength from the launch of LPG Composite Cylinders and maintaining market leadership in 10 years



Type IV CNG Cylinder – Metal Free

CNG Cylinder : Overall Market Potential

Huge revenue potential given India's low penetration of CNG fuel stations and CNG vehicles

	Total Estimated Business (Rs. Cr.)	Business in No. of Years	Estimated Market Per Year (Rs. Cr.)	Conversion %	Total Estimated Business (Type-IV) per year (Rs. Cr.)
CNG Cascades	11,453	8	1,432	50%	716
MRUs	1,320	4	330	50%	165
Compressed Bio Gas	6,000	3	2,000	20%	400
Gas Generators for Telecom Towers	4,800	4	1,200	20%	240
CNG for Intracity Buses	5,304	4	1,326	50%	663
Total Estimated value of Business	28,877		6,288		~2,200

Focus on buses; Commercial vehicles and passenger cars, estimated to have equal or more potential Business from commercial vehicles and passenger cars not factored

Type-III Composite Cylinder for Breathing Air / Medical OXYGEN

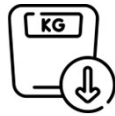
- Successfully developed Fully Wrapped Carbon Fibre Reinforced (Type-III) Composite Cylinder for Breathing Air/ Medical Oxygen; 1st locally manufactured cylinder to get approval from PESO in India.
- **Application as Self-Contained Breathing Apparatus (SCBA) by-**
 - Fire Fighters,
 - Divers (SCUBA)
 - Mountain climbers at high altitudes
 - Hospitals
 - Portable home oxygen bottles
 - Emergency use in ambulances



Numerous advantages over Type-I metal cylinders



Explosion Proof



60% lighter in weight than Type-I metal cylinders



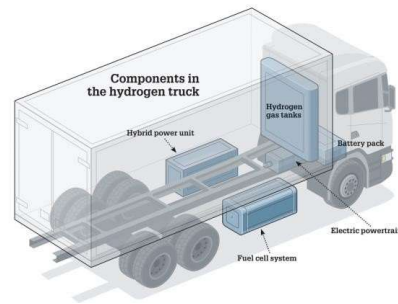
No Rusting and No Corrosion



Long service life

Type-III Composite Cylinders form a part of High-Tech Composite Products and are classified under Value-added products.

Hydrogen Cylinder for Fuel Cells



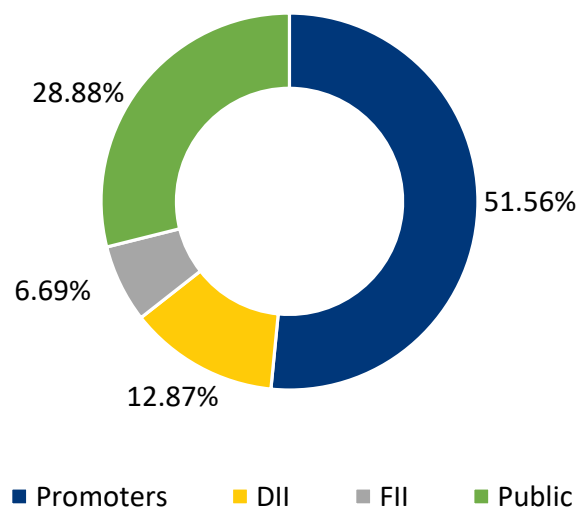
- Type-IV Carbon wrapped cylinders
- Light weight (90% weight reduction) - provides better fuel economy and better payload
- Reliable and safe
- Applications – Hydrogen Cars, power generation (Towers)

Composite Fire Extinguisher



- Made with HDPE inner liner
- Light Weight, Carbon Neutral and 100% recyclable
- Higher Strength with winding
- Maintenance Free & Corrosion Free
- Long shelf life

Shareholding Pattern (As of 30th September 2024)



Shareholders	%
Domestic Institutional Investors	12.87
- Tata Mutual Fund - Tata Small Cap Fund	
- HDFC Trustee Company Ltd. A/c HDFC Balanced Advantage Fund	
- HSBC Small Cap Fund	
- 3p India Equity Fund 1-AIF	
Foreign Institutional Investors	6.69
- Foreign Portfolio Investors Category I & II	

Company:



TIME TECHNOPLAST LTD.

Mr. Himanshu Upadhyay

IR@timetechnoplast.com

Tel: +91 22 7111 9304

www.timetechnoplast.com

INVESTOR RELATIONS ADVISORS :



Orient Capital (a division of Link Group)

Mr. Viral Sanklecha

+91 99871 23158

viral.sanklecha@linkintime.co.in

Mr. Nikunj Jain

+91 97690 60608

nikunj.jain@linkintime.co.in

Thank You